

Code No: **R17MBA01****MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY****(Autonomous Institution – UGC, Govt. of India)****M.B.A I-Year - I Semester Regular/Supplementary Examinations, Dec-18/Jan 19****Management and Organizational Behavior****(MBA)**

Roll No									
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Time: 3 hours**Max. Marks: 70**

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14marks.

**********SECTION-I**

- 1 Discuss and illustrate the meaning, definition and characteristics of management in modern organizations and brief on Levels of Management with reference to an organization with which you are familiar. **[14M]**

OR

- 2 What are some early evidences of management practice? “F.W. Taylor is said to be the father of scientific management and Henri Fayol, the father of principles of management”. Critically examine the statement. **[14M]**

SECTION-II

- 3 Explain the features and steps in planning process. **[14M]**

OR

- 4 What do you mean by job design and compare major approaches to job design and the part that authority plays in those approaches. **[14M]**

SECTION-III

- 5 Define motivation and motivating and explain any three contemporary motivation theories in detail. **[14M]**

OR

- 6 Discuss the communication process and explain the effects of new communication technologies on organizational decision making. **[14M]**

SECTION-IV

- 7 Define organization behaviour, its disciplines and brief on concepts of attitudes, various theories of attitude formation and change? **[14M]**

OR

- 8 What are the various theories of personality. **[14M]**

SECTION-V

- 9 What is the significance of group decision making, discuss various techniques that can be used in group decision making in modern organizations. **[14M]**

OR

- 10 Outline the foundations of group behaviour and discuss the stages in the group formation process & team formation process. **[14M]**

Code No: R18MBA01

R18

MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY
(Autonomous Institution – UGC, Govt. of India)
M.B.A I-Year - I Semester Supplementary Examinations, June 2019
Management and Organizational Behavior
(MBA)

Roll No										
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Time: 3 hours

Max. Marks: 70

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14 marks.

SECTION-I

- 1 "Management is the function of executive leadership anywhere." Justify the statement. [14M]
Discuss Fayols principles of Management along with their significance.

OR

- 2 Why is it important for every manager to understand the many different management theories that have been developed? Describe various School of Thoughts prevalent from time to time. Which school of management thoughts makes the most sense to you? Why? [14M]

SECTION-II

- 3 "Managerial planning seeks to achieve a coordinated structure of operations". Justify the statement and describe in detail the objective and steps involved in the planning process. [14M]

OR

- 4 What is meant by decentralization of authority, distinguish between delegation & decentralization of authority and how would you decide the degree of decentralization? [14M]

SECTION-III

- 5 Define leadership and explain how it is similar to and different from management and brief on behaviour approaches of leadership. [14M]

OR

- 6 Discuss the key elements in communication process and explain the barriers in organizations communication process with illustrations. [14M]

SECTION-IV

- 7 What do you understand by organization behaviour, its elements and make a detailed note on perceptual process? [14M]

OR

- 8 Define personality. How personality does relate to organizational behaviour and give a brief account of the factors contributing personality?. [14M]

SECTION-V

- 9 Explain in detail on how groups are formed in organizations in different stages and the different types groups. [14M]

OR

- 10 What is a Team development, characteristics of a self-managed teams, stages of team development and brief on techniques to make the team effective. [14M]

Code No: R17MBA01

R 18

MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY
(Autonomous Institution – UGC, Govt. of India)
M.B.A I-Year - I Semester Regular Examinations, Jan/Feb 2018
Management and Organizational Behaviour
(MBA)

Roll No									
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Time: 3 hours

Max. Marks: 70

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14marks.

Section-I

Q. No. 1 Why Management is treated as science? What are the characteristics of Management? (14M)

OR

Q. No. 2 What is system approach? Describe the various elements of system approach. (14M)

Section-II

Q. No. 3 What is planning? Explain the objectives and principles of planning. (14M)

OR

Q. No. 4 Explain the relationship between authority, power and influence. (14M)

Section-III

Q. No. 5 What is leadership? Discuss the Trait and situation theory of leadership. (14M)

OR

Q. No.6 Explain Maslow's Need – Hierarchy Theory of motivation. (14M)

Section-IV

Q. No. 7 Explain in detail the contribution of disciplines to OB. (14M)

OR

Q. No. 8 What is stress? How could you manage the stress in today's and tomorrow's Organization Management? (14M)

Section-V

Q. No. 9 Define Team. Discuss about understanding work teams. (14M)

OR

Q. No. 10 Discuss about foundations of Group Behavior. (14M)

Code No: R17MBA02

MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY

R18

(Autonomous Institution – UGC, Govt. of India)

M.B.A I-Year - I Semester Regular Examinations, Jan/Feb 2018

Managerial Economics

(MBA)

Roll No									
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Time: 3 hours

Max. Marks: 70

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14marks.

Section-I

1. Define managerial economics. Discuss the scope of Managerial Economics. (14M)
- OR**
2. Explain the contribution and limitations of economic analysis to business decision - making . (14M)

Section-II

3. Explain the concept of price elasticity of demand and their relevance for business decision making. (14M)
- OR**
4. State the laws of demand .What are the various factors affecting the demand for durable consumer products? (14M)

Section-III

5. Discuss the equilibrium of a firm with the help of isoquants. (14M)
- OR**
6. How do you determine the optimum quantity to produce using the concept of economies of scale? (14M)

Section-IV

7. Analyse the relationship between average fixed cost, average variable cost and average total cost with suitable examples. (14M)
- OR**
8. Discuss briefly different cost concepts relevant to managerial decisions of planning and control. (14M)

Section-V

9. Distinguish between perfect competition and monopolistic competition. How price is determined under perfect competition? (14M)
- OR**
10. Define 'Oligopoly'. How price and output decisions are taken under condition of oligopoly (14M)

Code No: **R18MBA02****MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY****(Autonomous Institution – UGC, Govt. of India)****M.B.A I-Year - I Semester Supplementary Examinations, June 2019****Managerial Economics
(MBA)**

Roll No										
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Time: 3 hours**Max. Marks: 70**

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing **ONE** Question from each SECTION and each Question carries 14 marks.

SECTION-I

- 1 “Managerial economics generally refers to the integration of economic theory with business practice” Justify the statement with suitable illustration and brief on role of decision sciences in managerial decision making [14M]

OR

- 2 Discuss the role of principle of equi-marginal utility in the marginal utility analysis and brief on the discounting principle. [14M]

SECTION-II

- 3 Brief on the law of demand, explain it with substitution effect & income effect and what are the factors that cause a shift in the demand curve? [14M]

OR

- 4 What is meant by elasticity of demand? Explain the methods of price elasticity of demand. [14M]

SECTION-III

- 5 Explain the differentiation between laws of returns to variable proportions and law of return to scale. Explain the factors, which causes increasing return to scale. [14M]

OR

- 6 Explain the increasing, constant and decreasing returns to scale through Iso-quants, and what causes decreasing to scale beyond a certain point? [14M]

SECTION-IV

- 7 Explain various cost concepts of output decisions and what is the difference between explicit costs and implicit costs, should both be considered for optimal business decision making by the firm? [14M]

OR

- 8 Derive long-run average cost curve from short-run average cost curve, how are they related to each other? And brief on economics of scale. [14M]

SECTION-V

- 9 What is meant by markets in economies, how do you classify the market structures and briefly the major types of price discriminations with suitable examples. [14M]

OR

- 10 What do you mean by perfect competition market explain its characteristics in detail. [14M]

Code No: **R17MBA02****MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY****(Autonomous Institution – UGC, Govt. of India)****M.B.A I-Year - I Semester Regular/Supplementary Examinations, Dec-18/Jan 19****Managerial Economics****(MBA)**

Roll No									
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Time: 3 hours**Max. Marks: 70**

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14marks.

SECTION-I

- 1 What managerial economics is about and why are economic theory and its methods are used by managers of business firms in their decision making- Exemplify your answer? **[14M]**

OR

- 2 Elucidate the opportunity cost principle and Discounting Principle, which are to be considered while taking business decisions and brief on production possibility curve. **[14M]**

SECTION-II

- 3 Explain the law of demand and Discuss various demand forecasting techniques. **[14M]**

OR

- 4 What are indifference curves and explain consumers' equilibrium with the help of indifference curve approach. **[14M]**

SECTION-III

- 5 Make a detailed note on production function in relation to one variable input and explain the concepts of Iso-costs and Iso-quants. **[14M]**

OR

- 6 Discuss the form of Cobb-douglas production function which exhibits constant return to scale and prove that returns to a variable factor diminishes in this production function. **[14M]**

SECTION-IV

- 7 Explain briefly the various types of costs with suitable examples and explain how cost-output relationship helps the entrepreneurs in expansion decision? **[14M]**

OR

- 8 Explain the various economies of scale and diseconomies of scale that accrue to the firm when it expands its scale of production. **[14M]**

SECTION-V

- 9 What are the managerial uses of understanding the market structure and What is price discrimination, its objectives and brief the major degrees of price discrimination **[14M]**

OR

- 10 What is monopoly, state the conditions necessary for the existence of monopoly and how are price and output determined under monopoly. **[14M]**

MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY**(Autonomous Institution – UGC, Govt. of India)****M.B.A I-Year - I Semester Regular/Supplementary Examinations, Dec-18/Jan 19****Financial Accounting and Analysis
(MBA)**

Roll No									
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Time: 3 hours**Max. Marks: 70**

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing **ONE** Question from each SECTION and each Question carries 14 marks.

SECTION-I

1. Discuss Generally Accepted Accounting Principles (GAAP) in detail. [14M]

OR

2. What is accounting? Write in detail of process of accounting and what are the limitations of financial accounting? [14M]

SECTION-II

3. From the following balances taken from the ledger of Hari Krishna n 31st March, 2015, prepare the trading and profit and loss account for the year ended 31st March, 2015 and also Balance Sheet as n that date: [14M]

Particulars	Amount	Particulars	Amount
Sundry creditors	19,000	Bad debts	100
Buildings	15,000	Loan from Ram	2,500
Income tax	1025	Sundry Debtors	9,500
Loose tools	1,000	Investments	6,500
Cash at Bank	16,200	Provision for bad debts	1,600
Sundry expenses	1,990	Rent and rates	850
Bank interest (cr)	75	Furniture	3,000
Purchases	1,57,000	Stock (01.04.2014)	27,350
Wages	10,000	Capital	47,390
Carriage Inwards	1,120	Discount allowed	630
Sales	1,85,000	Dividends received	535
Motor van	12,500	Drawings	2,000
Cash in hand	335	Bills payable	10,000

Additional information:

1. Write ff further Rs.300 as bad out f sundry debtors and create a provision for bad debts at 20% on debtors.
2. Dividends accrued and due on investments is Rs.135. Rates paid in advance Rs.100 and wages outstanding is Rs. 450.
3. On 31st March 2015 stock was valued at Rs. 15,000 and Loose tools were valued at Rs.800.
4. Write off 5% for depreciation on buildings and 40% on Motor Van.
5. Provide for interest at 12% p.a. due on Loan taken on 1.06.2014.

OR

4. What is capital and revenue expenses and write differences between capital and revenue expenses.

SECTION-III

5. A) Glamour Limited invited applications for 15,000 shares of Rs. 10 each issued at Rs. 11.50 payable as follows: [7 M]
 On application 1st July Rs. 7.50 per share, On allotment on 31st July Rs. 2.00 per share, On First and Final Call on 31st Aug. Rs. 2.00 per share. Applications were received for 15,000 shares and it was decided to deal the same as follows in arrangement with Stock Exchange authorities: The shares were fully subscribed and the amount received in regular intervals.
 Give journal entries including those relating to cash to record the above transactions.
 B) Explain different kinds of shares and debentures. [7M]

OR

6. What is depreciation? Is depreciation a source of fund? What are the factors to be taken into consideration in selecting a depreciation method? [14M]

SECTION-IV

7. With the help of the Balance Sheet and Profit and Loss account of Arihant Company Limited, calculate funds flow statement from operating activities:

Balance Sheet of Arihant Company Limited as on
 31st March 2017 and 31st March 2018 [14M]

Liabilities	2017	2018	Assets	2017	2018
Share Capital	2,20,000	2,93,000	Plant	3,20,000	3,30,000
General Reserves	60,000	96,000	Accumulated Depreciation	(30,000)	(38,000)
Loan	1,00,000	80,000	Patents	1,00,000	1,20,000
Proposed Dividend	20,000	25,000	Debtors	70,000	67,000
Creditors	80,000	65,000	Cash	20,000	22,000
Total	4,80,000	5,59,000	Total	4,80,000	5,59,000

Income Statement of Arihant Company Ltd for the year 31st March, 2018

Adjustments: 1. Depreciation calculated on plant Rs.20,000/-

2. Tax paid during the year Rs. 50,000/-

3. Interim dividend paid is Rs.45,000/-

OR

8. What is a cash flow statement? State its uses and limitations. And what do you mean by cash from operating activities. [14M]

SECTION-V

9. What are the various tools of analysis of financial statements? Critically examine these. [14M]

OR

10. What is the meaning of financial statement analysis? Discuss the utility and significance of financial statements to various parties in the business concern. [14M]

Code No: **R18MBA03**

MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY
(Autonomous Institution – UGC, Govt. of India)
M.B.A I-Year - I Semester Supplementary Examinations, June 2019
Financial Accounting and Analysis
(MBA)

Roll No									
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Time: 3 hours**Max. Marks: 70**

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing **ONE** Question from each SECTION and each Question carries 14 marks

SECTION-I

1. Discuss briefly the various accounting concepts and conventions of financial Accounting [14M]

OR

2. A) What is accounting [2M]
 B) Who are the parties interested in accounting information [6M]
 C) What are the different types of accounts [6M]

SECTION-II

- 3 . From the following balances of M/S Jai Kishan and Company as on 31st December, 2017. You are required to prepare Trading and Profit and Loss account for the Year ending 31st December, 2017 and Balance Sheet as on that date: [14M]

Debit Balance	Amount	Credit Balance	Amount
Printing & Stationary	1,640	Bills Payable	10,000
Trade Expenses	840	Provision for Doubtful Debt	650
Freehold Property	38,600	Sales	2,08,950
Cash at Bank	22,660	Discount Received	4,600
Cash in Hand	3,400	Capital	1,14,000
Purchases	1,50,200	Sundry Creditors	29,000
Opening Stock	46,000	Interest on Investment	200
Audit Fees	280	Commission received	3,300
Investments on 1.1.17 at 10%	4,000	Purchase Return	600
Sundry Debtors	36,000		
Wages	25,000		
Salaries	14,000		
Income Tax	1,600		
Discount Allowed	6,300		
Sales Return	530		
Bills Receivable	3,200		
Furniture	3,050		
Rent, Rates and Insurance	4,000		
Drawings	10,000		

Adjustments:

- (1) Provide Rs.1, 000 for further bad debts and for doubtful debts at 5% on Sunday debtors.
- (2) Outstanding wages Rs.5,000 and outstanding rent Rs.550
- (3) Provide depreciation at 5% on freehold property and sundry debtor 2%
- (4) Prepaid salaries Rs. 200
- (5) Closing stock Rs. 52,000
- (6) Interest on capital @ 5%

OR

4. Differentiate the capital and revenue expenses in detail with suitable examples. [14M]

SECTION-III

5. what is depreciation? Discuss the merits and demerits of straight line method and written down value method and their impact on measurement of business accounting. [14M]

OR

6. Bajaj and company close their accounts on 31st March every year. They purchased the machineries as follows: [14M]
1. Purchased the machine costing Rs 1,00,000 on 1.7.2012
 2. On 1.1.2013, some machineries were purchased costing Rs 1,20,000
 3. On 1.10.2013 again purchased some machinery for Rs 60,000
 4. One machinery costing Rs 40,000 which was purchased on 1.7.2007, was sold for Rs 12,000 on 1.4.2014
 5. They charged depreciation @ 33.33% on WDV method.
 6. Prepare the machinery account of Bajaj and company with clear working notes for the three years – 2012-13, 2013-14 and 2014-15.

SECTION-IV

7. What is cash flow and funds flow statements and what are the differences between Cash Flow and Funds Flow statements? [14M]

OR

8. From the following balance sheet and additional information given below, you are required to calculate funds from operations for the year ended 2017. [14M]

Liabilities	2016	2017	Assets	2016	2017
Share Capital	1,00,000	1,50,000	Land & Building	1,00,000	95,000
General Reserve	30,000	30,000	Plant & Machinery	80,000	90,000
Profit and Loss A/C	20,000	22,000	Stocks	70,000	1,10,000
6% Debentures	80,000	80,000	Debtors	20,000	25,000
Creditor	65,000	58,000	Investments	-	10,000
Provision for tax	5000	10,000	Cash	10,000	10,000
			Goodwill	20,000	10,000
Total	3,00,000	3,50,000	Total	3,00,000	3,50,000

Additional Information:

1. During 2017, dividends of Rs 15,000 were paid.
2. Depreciation written off plant and machinery amounted to Rs 6000 and no depreciation has been charged on land and buildings.
3. Provision for tax made during the year Rs 5000.
4. Profit on sale of machinery Rs 2000.

SECTION-V

9. What is financial statement analysis? What are its advantages and disadvantages? [14M]

OR

10. What is ratio analysis? What are the different types of Ratios used in financial statement analysis and advantages of ratios? [14M]

Code No: R17MBA03

R17

MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY
(Autonomous Institution – UGC, Govt. of India)
M.B.A I-Year - I Semester Regular Examinations, Jan/Feb 2018
Financial Accounting and Analysis
(MBA)

Roll No									
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Time: 3 hours

Max. Marks: 70

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14marks.

Section-I

- Q. No. 1 a) what do you mean by accounting? Explain its objectives? (5M)
b) What are Accounting concepts? Explain any four? (5M)
c) What is Accounting cycle? (4M)

OR

- Q. No. 2 a) Write short notes on classification of accounts? (5M)
b) What are accounting conventions? (5M)
c) What is double entry system? (4M)

Section-II

- Q. No. 3 a) Classify revenue and capital expenses with examples? (4M)
b) From the following Trial Balance of Radhe Shyam & co prepare Trading and Profit and Loss A/c for the year ending 31st December, 2016 and Balance Sheet as on that date. The Closing Stock on 31st December, 2016 was valued at Rs. 2, 50,000. (10M)

Debit Balances	Amount (Rs.)	Credit Balance	Amount (Rs.)
Stock (1-1-2016)	2,00,000	Sundry Creditors	1,50,000
Purchases	7,50,000	Purchases Return	30,000
Sales Return	80,000	Sales	25,00,000
Freight and Carriage	75,000	Commission	33,000
Wages	3,65,000	Capital	17,00,000
Salaries	1,20,000	Interest on Bank Deposit	20,000
Repairs	12,000	B/P	62,000
Trade Expenses	40,000		
Rent and Taxes	2,40,000		
Cash in Hand	57,000		
B/R	40,000		
Debtors	5,50,000		
Plant and Machinery	16,00,000		
Withdrawals (Drawings)	1,66,000		
Bank Deposit	2,00,000		
	44,95,000		44,95,000

OR

- Q. No. 4 a) what are subsidiary books? Explain its kinds? (7 M)
b) Journalize the following transactions and prepare cash (7M)

jan 1 commenced business with 45000 Rs

jan 2 purchased goods worth 9000Rs

jan 3 paid into bank 2000Rs

jan 6 sold goods to Mr Ram 35000Rs

jan 9 withdrawn Rs 1000

Section-III

Q. No. 5 a) what is depreciation? State why depreciation is charged? (4M)

b) on 1st jan 2015 a firm purchased plant costing Rs 54000. It is estimated that its working life is 5 years and at the end of 5 years its scrap value is rs 4000. Show plant A/C for 5 years if depreciation is charged on i) straight line method and ii) written down value method at 20% . (10M)

OR

Q. No.6 a) what is a share? When can shares be forfeited? (5M)

b) What is a debenture? Explain how are they classified? (4M)

c) Pioneer co has issued 10000 shares of Rs 10 each payable 3Rs on application, 3 Rs on allotment and the remaining balance on final call. All the shares are subscribed and amount were duly received. Pass necessary journal entries in the books of the co. (5M)

Section-IV

Q. No. 7 a) The following is the summarized balance sheet of Bharat ltd as on 31-12-21015 and 2016

Liabilities	2015	2016	Assets	2015	2016
Share capital	500000	6,00,000	Fixed assets	10,00,000	11,20,000
Reserves	150000	1,80,000	Less:	(3,70,000)	(4,60,000)
P & L A/C	40,000	65,000	depreciation	2,50,000	2,30,000
Debentures	3,00,000	2,50,000	Debtors	2,40,000	3,70,000
Creditors	1,70,000	1,60,000	Stock	1,00,000	75,000
Provision for income tax	60,000	80,000	cash		
	12,20,000	13,35,000		12,20,000	13,35,000

You are required to prepare i) statement of changes in working capital (7M)

ii) Funds flow statement (7M)

OR

Q. No. 8 a) Explain the need and significance of funds flow statement? (5M)

b) State the managerial uses of cash flow statement? (4M)

c) What are cash and book profits? Illustrate? (5M)

Section-V

Q. No. 9 a) explain the analysis and interpretation of balance sheet from investor and company point of view? (7M)

b) Explain DuPont analysis with illustrations? (7M)

OR

Q. No. 10 a) what is window dressing? In this context explain the limitations of financial statements (5M)

b) from the following details compute (9M)

gross profit, purchases, opening stock, closing stock, debtors, creditors and fixed assets if

- Stock velocity = 6
- Capital turnover ratio= 2
- Fixed assets turnover ratio= 4
- gross profit ratio= 20%
- debtors velocity= 2 months
- creditors velocity= 2 months
- the gross profit was Rs 60000, reserves and surpluses amounts to Rs 20000 closing stock was Rs 5000 in excess of opening stock

Code No: R18MBA04**MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY****(Autonomous Institution – UGC, Govt. of India)****M.B.A I-Year - I Semester Supplementary Examinations, June 2019****Statistics for Managers****(MBA)**

Roll No									
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Time: 3 hours**Max. Marks: 70**

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14 marks.

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SECTION-I

- 1 Explain the origin and scope of Statistics in management. [14M]

OR

- 2 Explain the limitations of statistics in detail. [14M]

SECTION-II

- 3 What are the measures of central tendency and dispersion ? Explain in detail. [14M]

OR

- 4 From the following data calculate mean and standard deviation. [14M]

Marks	0-10	10-20	20-30	30-40	40-50	50-60	60-70	70-80	80-90	90-100
No of students	5	10	15	7	80	20	9	11	13	2

SECTION-III

- 5 Explain about univariate, bivariate and multivariate data types in detail. [14M]

OR

- 6 Explain different diagrammatic and graphical representation of data. [14M]

SECTION-IV

- 7 Two independent samples of 8 and 7 items respectively had the following values: [14M]

Sample1: 9 11 13 11 15 9 12 14

Sample2: 10 12 10 14 9 8 10

Is the difference between the means of samples significant? Test at 1% level of significance.

OR

- 8 What is Analysis of Variance? Explain about One Way and Two Way ANOVA [14M]

SECTION-V

- 9 Calculate the Rank correlation coefficient for the following heights (in inches) of fathers (X) and their sons (Y): [14M]

X : 65 66 67 67 68 69 70 72

Y : 67 68 65 68 72 72 69 71

OR

- 10 What is time series analysis ?. Explain the components of time series. [14M]

Code No: R17MBA04

MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY

(Autonomous Institution – UGC, Govt. of India)

M.B.A I-Year - I Semester Regular/Supplementary Examinations, Dec-18/Jan 19**Statistics For Managers****(MBA)**

Roll No									
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Time: 3 hours**Max. Marks: 70**

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14marks.

SECTION-I

- 1 Explain the origin and scope of Statistics in management. [14M]

OR

- 2 Explain the limitations of statistics in detail. [14M]

SECTION-II

- 3 What are the measures of central tendency and dispersion ? Explain in detail. [14M]

OR

- 4 Following are the marks obtained, out of 100, by Ravi in 10 tests. [14M]

Marks in 10 tests : 25 50 45 30 70 42 36 48 35 60

Calculate (i) Mean (ii) Standard Deviation (iii) Coefficient of variation

SECTION-III

- 5 Write a note on classification and explain the rules for tabulation in detail . [14M]

OR

- 6 Explain different diagrammatic and graphical representation of data? [14M]

SECTION-IV

- 7 Two independent samples of 8 and 7 items respectively had the following values: [14M]

Sample1: 9 11 13 11 15 9 12 14

Sample2: 10 12 10 14 9 8 10

Is the difference between the means of samples significant? Test at 1% level of significance.

OR

- 8 From the following data, test whether there is an effect from marital status upon the education at 5% level of significance by using Chi- Square test [14M]

	Pass	Fail	Total
Married	25	15	40
Unmarried	35	25	60
Total	60	40	100

SECTION-V

- 9 Calculate the Rank correlation coefficient for the following heights (in inches) of fathers (X) and their sons (Y): [14M]

X : 65 66 67 67 68 69 70 72

Y : 67 68 65 68 72 72 69 71

OR

- 10 What is time series analysis? Explain the components of time series? [14M]

Code No: R17MBA04

MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY

R18

(Autonomous Institution – UGC, Govt. of India)

M.B.A I-Year - I Semester Regular Examinations, Jan/Feb 2018

Statistics for Managers

(MBA)

Roll No									
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Time: 3 hours

Max. Marks: 70

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14marks.

Section I

1. Discuss the Managerial uses of various statistical techniques in detail. (14M)

(OR)

2. Discuss the role of statistics and computers in business. (14M)

Section II

3. Calculate mean, median and mode from the following data. (14M)

Wages (Rs.)	30-35	35-40	40-45	45-50	50-55	55-60	60-65	65-70
Number of workers	12	18	22	27	17	23	19	8

(OR)

4. Calculate the Karl Pearson's coefficient of Skewness from the following data. (14M)

Marks	0-10	10-20	20-30	30-40	40-50	50-60	60-70	70-80
Number of Students	10	40	20	0	10	40	16	14

Section III

5. What do you mean by classification of data? Discuss the methods of classification. (14M)

(OR)

6. "Diagrams are handy tools in the hands of sales executive". Discuss (14M)

Section IV

7. Memory capacity of 9 students was tested before and after training. State whether the training is effective. (14M)

Students	1	2	3	4	5	6	7	8	9
Before	10	15	9	3	7	12	16	17	4
After	12	17	8	5	6	11	18	20	3

(OR)

8. Three methods are used in the production process test. At 5% level of significance test whether the three methods can be considered to equivalent as far as output are concerned by using ANOVA. (14M)

Method I	70	72	75	80	53	
Method II	100	110	108	112	120	107
Method III	60	65	57	84	87	73

Section V

9. Calculate Pearson's coefficient of correlation for the following data. (14M)

Fertilizer used (metric tonnes)	15	18	20	24	30	35	40	50
Productivity (metric tonnes)	85	93	95	105	120	130	150	160

(OR)

10. Explain the concepts of correlation and regression, bringing out the inter-relationship between them. Also state their numerical measures. (14M)

MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY

(Autonomous Institution – UGC, Govt. of India)

M.B.A I-Year - I Semester Regular Examinations, Jan/Feb 2018**Business Environment & Business Laws****(MBA)**

Roll No									
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Time: 3 hours**Max. Marks: 70**

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14marks.

Section-I

- Q. No. 1 a) What are the objectives and implications of Industrial Policy 1991? (7M)
b) What is GST? What are the benefits of GST? (7M)

OR

- Q. No. 2 a) Explain PESTEL model. (7M)
b) Describe the role and objectives of fiscal Policy. (7M)

Section-II

- Q. No. 3 a) Outline the functions of WTO. (7M)
b) What are the forms in which business can be conducted by a foreign company in India? (7M)

OR

- Q. No. 4 a) Explain the importance of Foreign Trade for a Developing Economy. (7M)
b) Explain the impact of disinvestment policy on public sector enterprises in India. (7M)

Section-III

- Q. No. 5 a) Discuss the highlights of EXIM Policy 2015-2020. (7M)
b) Explain the measures towards Globalisation. (7M)

OR

- Q. No.6 a) Describe the objectives of India EXIM Policy. (7M)
b) What is Privatisation? What are the objectives of Privatisation? (7M)

Section-IV

- Q. No. 7 a) Define Contract. Explain the essential elements of a valid contract. (7M)
b) Who is a consumer? What are the rights of a consumer? (7M)

OR

- Q. No. 8 a) What is Promissory Note? Differentiate between promissory note and bills of exchange. (7M)
b) What are the main objectives of Information Technology (IT) Act 2000? (7M)

Section-V

- Q. No. 9 a) Explain the procedure for incorporation of the company. (7M)
b) What are the modes for winding up of a company? (7M)

OR

- Q. No. 10 a) Explain the Qualifications for appointment of director. (7M)
b) Explain the procedure for Annual General Meeting. (7M)

Code No: **R18MBA05****MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY****(Autonomous Institution – UGC, Govt. of India)****M.B.A I-Year - I Semester Supplementary Examinations, June 2019****Business Environment & Business Laws****(MBA)**

Roll No										
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Time: 3 hours**Max. Marks: 70**

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14 marks.

**********SECTION-I**

- 1 Explain the Monetary Policy of India and its impact on India's growth. [14M]

OR

- 2 What are the salient features of Goods & Services Tax (GST)? [14M]

SECTION-II

- 3 What is the meaning of disinvestment and what changes did it bring in the management of companies in public sector? [14M]

OR

- 4 Discuss the changes in India's Trade Policy, in general, and the sector wise trade policies, in particular. [14M]

SECTION-III

- 5 Discuss the objectives and main features of Foreign Exchange Management Act (FEMA) 1999. [14M]

OR

- 6 Define Liberalisation, Privatisation and Globalisation and explain their impact on Indian Economy. [14M]

SECTION-IV

- 7 Compare and contrast Promissory Note, Bill of Exchange and Cheque as per the Negotiable Instruments Act, 1881. [14M]

OR

- 8 What are offenses and punishments with regard to cybercrime according to the Information Technology (IT) Act, 2000 ? [14M]

SECTION-V

- 9 How are the directors appointed in companies and what are their powers and duties? [14M]

OR

- 10 What are the new regulations in Companies Act, 2013 against those of the previous Companies Act? [14M]

Code No: R17MBA05

R17

MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY

(Autonomous Institution – UGC, Govt. of India)

M.B.A I-Year - I Semester Regular/Supplementary Examinations, Dec-18/Jan 19

**Business Environment & Business Laws
(MBA)**

Roll No										
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Time: 3 hours

Max. Marks: 70

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14 marks.

SECTION-I

- 1 What is the effect of Fiscal Policy on the economic growth and development of India? [14M]

OR

- 2 Discuss the salient features of the latest Union Budget and its impact on Tax structure. [14M]

SECTION-II

- 3 Explain about WTO agreements and their implications for Indian Economy. [14M]

OR

- 4 How do the Multi-National Companies (MNCs) and Foreign Direct Investment (FDI) support in India's multifaceted growth? [14M]

SECTION-III

- 5 Explain the salient features of India's new Export and Import (EXIM) policy. [14M]

OR

- 6 "Liberalisation, Privatisation and Globalisation (LPG) are India's historical needs." Discuss. [14M]

SECTION-IV

- 7 Define contract and outline the essential elements of valid contract illustratively. [14M]

OR

- 8 Identify and list out the important provisions of Indian Income Tax Act-1961. [14M]

SECTION-V

- 9 Explain the steps and procedure involved in incorporation of an Indian company. [14M]

OR

- 10 Summarise the types of Company meetings and resolutions passed in those meetings. [14M]

Code No: R17MBA06

MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY

(Autonomous Institution – UGC, Govt. of India)

M.B.A I-Year - I Semester Regular Examinations, Jan/Feb 2018**Information Technology for Managers****(MBA)**

Roll No									
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Time: 3 hours**Max. Marks: 70**

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14marks.

* * * * *

SECTION - I

Q1. What is an Operating System? Explain the features of Linux. [14M]

(Or)

Q2. What is application software? Explain the features of Microsoft Office. [14M]

SECTION – II

Q3. (a) Explain table management in MS Word. [7M]

(b) Discuss the concept of mail merge and its usage in business world. [7M]

(Or)

Q4. Explain different types of graphs and charts in MS Excel. [14M]

SECTION – III

Q5. (a) Explain the working of auto content wizard. [7M]

(b) How to create an effective presentation in MS power point. [7M]

(Or)

Q6. Explain different commands in MS PowerPoint Toolbar. [14M]

SECTION – IV

Q7. Explain the different types of network topologies with advantages and disadvantages. [14M]

(Or)

Q8. (a) Compare and contrast OSI model with TCP/IP model. [7M]

(b) Explain different types of communication media along with their features. [7 M]

SECTION – V

Q9. What is a cloud? Explain different types of cloud services. [14M]

(Or)

Q10. (a) Explain different types of apps available for knowledge and information sharing [7M]

(b) Write the mobile banking challenges, advantages and disadvantages. [7M]

Code No: R18MBA06

MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY**(Autonomous Institution – UGC, Govt. of India)****M.B.A I-Year - I Semester Supplementary Examinations, June 2019****Information Technology for Managers
(MBA)**

Roll No									
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Time: 3 hours**Max. Marks: 70**

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14 marks.

SECTION-I

- 1 a) Define Operating System? What are the activities of the operating system in regard to File and Process management? [14M]

OR

- 2 a) What is Software? Discuss various types of software? [7M]
b) Differentiate Linux from windows operating system [7M]

SECTION-II

- 3 a) Explain the process to prepare the graphs and charts in MS-Excel and also Compare any three types of chart available in Excel. [14M]

OR

- 4 a) Discuss important Excel functions for accounting & finance? [7M]
b) Explain the process of mail merge in MS-Word? [7M]

SECTION-III

- 5 a) What is PowerPoint Presentation? How to create slides, animation and templates in PowerPoint Presentation? Explain with an example? [14M]

OR

- 6 a) Explain the process to apply the layouts for slides preparations? [7M]
b) Explain the major features of MS-Powerpoint for making an effective presentation? [7M]

SECTION-IV

- 7 a) What is networks topology? Discuss various types of networks topologies with its merits and demerits in computer network. [14M]

OR

- 8 a) What is network architecture? What are the different types of network architectures? [10M]
b) Write a short note on various types of IP Addresses [4M]

SECTION-V

- 9 a) What is a Smart Card? What are the various types of smart cards? [7M]
b) Write a note on any five Knowledge and Information Sharing Apps? [7M]

OR

- 10 a) What is cloud computing? What are the different types of cloud based services? Explain in detail? [14M]

Code No: R17MBA06

MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY**(Autonomous Institution – UGC, Govt. of India)****M.B.A I-Year - I Semester Regular/Supplementary Examinations, Dec-18/Jan 19****Information Technology For Managers
(MBA)**

Roll No									
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Time: 3 hours**Max. Marks: 70**

Note: This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14 marks.

SECTION-I

- 1 a) Explain the major services of operating systems. [7M]
b) Define software? Explain different types of software's with examples. [7M]

OR

- 2 Define Operating System? What are the types of operating systems? Explain in briefly? [14M]

SECTION-II

- 3 a) What is MS-Office? What are the applications of MS-Office? [7M]
b) Explain the process of mail merge in MS-Excel? [7M]

OR

- 4 a) How Microsoft Excel Is Important For Business Organizations. [7M]
b) Explain the steps involved in creating letters and labels in MS-Word. [7M]

SECTION-III

- 5 a) Explain how to make Printing Slides, Notes and Handouts? [7M]
b) How you can record a slide show in PowerPoint explain briefly [7M]

OR

- 6 a) What is Power point presentation? Explain auto content wizard in PowerPoint presentation? [7M]
b) Explain about navigating process in Powerpoint? [7M]

SECTION-IV

- 7 Define computer networks? Discuss various types of networks topologies in computer network. [14M]

OR

- 8 a) Write a note on merits and demerits of various types of topologies? [7M]
b) What is communication? Explain types of communications used in networks? [7M]

SECTION-V

- 9 a) Differentiate Mobile Banking and Mobile Wallets? [7M]
b) Explain the features of Big Data Analytics? [7M]

OR

- 10 Explain about. [7M]
i) Smart cards (ii) Online Payment apps [7M]

R20MBA10**MALLA REDDY COLLEGE OF ENGINEERING AND TECHNOLOGY****(Autonomous Institution – UGC, Govt. of India)****I MBA I Semester Regular Examinations****Professional Communication Skills****(PCS)**

Roll No										
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Question Paper-I**Time: 3 hours****Max. Marks: 70**

Note: Answer FIVE questions, choosing one question from each SECTION and each question carries 14 marks

SECTION-I

1. What are the seven effective principles of Communication?

(OR)

2. Explain the process of Communication and effective ways to overcome the barriers of communication.

SECTION-II

3. Bring out the essential qualities of a business letter.

(OR)

4. Assume yourself as Branch manager and draft a memo to the employees of all section congratulating them on the success of the project and information about the new project.

SECTION-III

5. What is public speaking? Explain the significance of public speaking. Explain about various guidelines for effective public speaking.

(OR)

6. Define listening. What are the various characteristics of a good listener?

SECTION-IV

7. What is the importance of eye contact in communication? Explain it with suitable examples.

(OR)

8. What is attire? Explain about different types of attire.

SECTION-V

9. What is etiquette? Explain about guidelines of telephone etiquette.

(OR)

10. Explain the role played by personal etiquette.

R20MBA10**MALLA REDDY COLLEGE OF ENGINEERING AND TECHNOLOGY****(Autonomous Institution – UGC, Govt. of India)****I MBA I Semester Regular Examinations****Professional Communication Skills****(PCS)**

Roll No										
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Question Paper-II**Time: 3 hours****Max. Marks: 70**

Note: Answer FIVE questions, choosing one question from each SECTION and each question carries 14 marks

SECTION-I

1. Explain internal and external business communication with examples.

(OR)

2. What are the various guidelines of effective communication? Explain them with suitable examples

SECTION-II

3. Assume yourself as the Purchase Manager of VV Traders & Constructions and write a letter to Shakthi TMT Rod traders to place the order for your ongoing construction unit.

(OR)

4. How are letters, memos different from each other? Do they also have any similarity? Explain.

SECTION-III

5. Explain the significance of listening. What are the different types of listening skills? Explain them

(OR)

6. What is the significant role played by Power point presentation in business communication? Explain principles for effective PPT presentation.

SECTION-IV

7. What is the significant role of body language in communication process? Explain it.

(OR)

8. What is attire? Explain the guidelines for effective business attire.

SECTION-V

9. What are the guide lines to exhibit corporate etiquette?

(OR)

10. How can you give good impression by following social etiquette?

R20MBA10

MALLA REDDY COLLEGE OF ENGINEERING AND TECHNOLOGY

(Autonomous Institution – UGC, Govt. of India)

I MBA I Semester Regular Examinations

Professional Communication Skills

(PCS)

Roll No										
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Question Paper-III

Time: 3 hours

Max. Marks: 70

Note: Answer FIVE questions, choosing one question from each SECTION and each question carries 14 marks

SECTION-I

1. Explain the process of communication through a diagram depicting the essential components of the process.

(OR)

2. Discuss the two approaches to writing business messages with suitable examples for each.

SECTION-II

3. Write instruction manual that consist of instruction, caution, and danger notice to the customers of mobile phone.

(OR)

4. What is report? Explain about various kinds of reports in the business context.

SECTION-III

5. What are the various causes for poor listening? Explain their impact on communication.

(OR)

6. Explain about different steps involved in PPT presentation.

SECTION-IV

7. What are the different types of body language in communication process? Explain it with appropriate examples.

(OR)

8. What is attire? Explain about different types of attires.

SECTION-V

9. What are the various guidelines to exhibit meeting etiquette? Explain them with suitable examples.

(OR)

10. What is the significant role played by the netiquette in communication? Explain it with suitable examples.

R20MBA10**MALLA REDDY COLLEGE OF ENGINEERING AND TECHNOLOGY****(Autonomous Institution – UGC, Govt. of India)****I MBA I Semester Regular Examinations****Professional Communication Skills****(PCS)**

Roll No										
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Question Paper-IV**Time: 3 hours****Max. Marks: 70**

Note: Answer FIVE questions, choosing one question from each SECTION and each question carries 14 marks

SECTION-I

1. What are the five main stages in writing business messages? Explain them in a detailed manner.

(OR)

2. If you wish to convey a negative message to your business customer, which approach you would choose and why.

SECTION-II

3. a. Write down the common components of business letters.

b. list out the kinds of business letters in organizations.

(OR)

4. What are the basic ingredients of an effective office memo? How can it be used as a very strong tool to send the right messages and get the necessary action.

SECTION-III

5. Explain the principles for effective PPT presentation

(OR)

6. What is public speaking? Explain the significance of public speaking. Explain about various guidelines for effective public speaking

SECTION-IV

7. How can you give best impression through your attire? Explain the guidelines for effective business attire

(OR)

8. Explain the role played by body postures, gestures, facial expression, touch and personal space as a part of body language in communication process.

SECTION-V

9. What are the various guidelines involved in email etiquette? Explain it.

(OR)

10. What are the different types of etiquettes? Explain any three of them in a detailed manner.